

ELECTRIC	2020 ACTUALS	2021 ACTUALS	2022 AUG YTD	2022 BUDGET	2023 BUDGET	INCREASE/ (DECREASE)	PERCENT CHANGE
OPERATING REVENUE							
RESIDENTIAL SALES	\$ 18,032,655	\$ 20,078,080	\$ 14,498,938	\$ 20,552,456	\$ 22,060,491	\$ 1,508,035	7.34%
COMMERCIAL SALES	\$ 1,654,963	\$ 1,862,964	\$ 1,238,667	\$ 2,315,944	\$ 2,123,049	(192,895)	-8%
INDUSTRIAL SALES	\$ 26,898,830	\$ 29,889,334	\$ 22,096,014	\$ 28,046,178	\$ 34,909,055	6,862,877	24%
CUSTOMER PENALTIES	\$ (197,697)	\$ 134,686	\$ 183,456	\$ 103,535	\$ 275,184	171,649	166%
FREE SERVICE TO CITY	\$ 114,758	\$ 116,313	\$ 77,542	\$ 124,766	\$ 117,718	(7,048)	-6%
CONSERVATION PROGRAM	\$ 694,780	\$ 771,635	\$ 565,736	\$ 754,198	\$ 865,405	111,207	15%
TOTAL OPERATING REVENUE	47,198,288	52,853,012	38,660,354	51,897,077	60,350,902	8,453,825	16.29%
OPERATING EXPENSES							
ELECTRIC	\$ 1,651,092	\$ 2,358,682	\$ 1,858,832	\$ 3,257,771	\$ 3,392,557	\$ 134,786	4.0%
PLANNING AND ENGINEERING	\$ 322,644	\$ 390,732	\$ 329,587	\$ 805,121	\$ 948,227	\$ 143,106	15.1%
CUSTOMER SERVICE	\$ 780,527	\$ 990,931	\$ 771,792	\$ 1,045,437	\$ 1,156,808	\$ 111,371	9.6%
MARKETING & KEY ACCOUNTS	\$ 639,678	\$ 994,983	\$ 366,779	\$ 919,117	\$ 1,116,719	\$ 197,602	17.7%
FINANCE AND ADMINISTRATION	\$ 35,416,213	\$ 39,203,913	\$ 30,584,908	\$ 37,505,301	\$ 43,957,893	\$ 6,452,592	14.7%
UTILITIES	\$ 199,810	\$ 188,703	\$ 326,714	\$ 613,620	\$ 481,746	\$ (131,874)	-27.4%
IT					\$ 643,014	\$ 643,014	100.0%
DEPRECIATION AND AMORTIZATION	\$ 2,420,110	\$ 2,482,092	\$ 1,773,789	\$ 2,660,683	\$ 3,145,933	\$ 485,250	15.4%
TOTAL OPERATING EXPENSES	41,430,074	46,610,037	36,012,401	46,807,051	54,842,897	8,035,845	14.65%
OPERATING INCOME	5,768,065	6,242,975	2,647,953	5,090,026	5,508,005	417,979	7.59%
TOTAL NON-OPERATING INCOME (EXPENSES)	736,614	120,106	(668,273)	1,058,938	(405,871)	(1,464,809)	360.91%
TOTAL CAPITAL CONTRIBUTIONS	527,653	98,931	34,231	692,922	439,835	(253,087)	-57.54%
TOTAL TRANSFER TO MUNICIPALITY	(2,167,882)	(2,370,103)	(1,877,542)	(2,787,674)	(3,415,176)	627,502	-18.37%
NET INCOME OR CHANGE IN NET ASSETS	\$ 4,864,450	\$ 4,091,909	\$ 136,368	\$ 4,054,212	\$ 2,126,792	\$ (1,927,419)	-90.63%

WATER	2020 ACTUALS	2021 ACTUALS	2022 AUG YTD	2022 BUDGETED	2023 BUDGET	INCREASE/ (DECREASE)	PERCENT CHANGE
OPERATING REVENUE							
RESIDENTIAL SALES	\$ 3,257,458	\$ 3,684,101	\$ 2,486,620	\$ 3,163,819	\$ 3,800,971	\$ 637,152	16.76%
COMMERCIAL SALES	\$ 1,358,234	\$ 1,769,298	\$ 1,057,525	\$ 1,398,686	\$ 1,652,809	\$ 254,123	15.38%
INDUSTRIAL SALES	\$ 259,951	\$ 304,969	\$ 201,651	\$ 277,862	\$ 320,808	\$ 42,946	13.39%
OTHER WATER SALES	\$ 702,884	\$ 839,485	\$ 511,663	\$ 667,650	\$ 747,494	\$ 79,844	10.68%
CUSTOMER PENALTIES	\$ (46,252)	\$ 12,682	\$ 13,322	\$ 18,689	\$ 35,509	\$ 16,820	47.37%
TOTAL OPERATING REVENUE	5,532,276	6,610,535	4,270,781	5,526,706	6,557,592	1,030,886	18.65%
OPERATING EXPENSES							
ELECTRIC	\$ 37,843	\$ 41,190	\$ 30,214	\$ 42,017	\$ 22,352	\$ (19,665)	-87.98%
WATER	\$ 1,283,174	\$ 1,842,167	\$ 1,193,753	\$ 2,198,801	\$ 2,194,946	\$ (3,855)	-0.18%
PLANNING AND ENGINEERING	\$ 114,423	\$ 125,474	\$ 122,649	\$ 318,824	\$ 304,018	\$ (14,806)	-4.87%
CUSTOMER SERVICE	\$ 271,391	\$ 362,890	\$ 280,592	\$ 450,103	\$ 406,068	\$ (44,035)	-10.84%
MARKETING & KEY ACCOUNTS	\$ 25,064	\$ 31,919	\$ 33,471	\$ 25,196	\$ 79,347	\$ 54,151	68.25%
FINANCE AND ADMINISTRATION	\$ 1,207,746	\$ 1,144,815	\$ 578,890	\$ 972,209	\$ 953,238	\$ (18,971)	-1.99%
UTILITIES	\$ 122,666	\$ 137,984	\$ 134,810	\$ 365,305	\$ 272,905	\$ (92,400)	-33.86%
IT	\$ -	\$ -	\$ -	\$ -	\$ 208,235	\$ 208,235	100.00%
DEPRECIATION AND AMORTIZATION	\$ 1,733,331	\$ 1,777,894	\$ 1,169,449	\$ 1,754,174	\$ 1,929,592	\$ 175,417	9.09%
TOTAL OPERATING EXPENSES	4,795,640	5,464,333	3,543,828	6,127,310	6,370,701	243,391	3.82%
OPERATING INCOME	736,636	1,146,202	726,953	(600,604)	186,891	787,495	421.37%
TOTAL NON-OPERATING INCOME (EXPENSES)	493,615	144,827	(28,006)	465,602	(63,653)	(529,255)	831.47%
CAPITAL CONTRIBUTIONS	2,849,061	1,786,369	3,290,647	7,632,547	2,339,648	(5,292,899)	-226.23%
TOTAL TRANSFER TO MUNICIPALITY	(216,722)	(253,115)	(192,000)	(289,418)	(393,455)	(104,037)	26.44%
NET INCOME OR CHANGE IN NET ASSETS	\$ 3,862,590	\$ 2,824,283	\$ 3,797,595	\$ 7,208,127	\$ 2,069,431	\$ (5,138,696)	-248%